

# Membership Benefits & Application



**PIOGA**  
Pennsylvania Independent  
Oil & Gas Association

Pennsylvania Independent  
Oil & Gas Association

100 Allegheny Drive, Suite 104  
Warrendale, PA 15086

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***Pennsylvania : The Keystone to America's Energy Future***

# Membership Application and Benefits

The Pennsylvania Independent Oil and Gas Association is the principal non-profit trade association representing Pennsylvania's independent oil and natural gas producers, marketers, service companies, related businesses, and royalty owners. PIOGA member companies drill and operate the majority of the state's natural gas wells and a significant number of its crude oil wells.

**PIOGA is a solution-oriented organization that attempts to help members accomplish what they may not be able to achieve alone.** Below are some of the reasons your company can benefit from becoming a PIOGA member.

- **Advocacy** - PIOGA's government relations efforts alone are worth the cost of your dues many times over. Through the combined efforts of our staff, involved members and the association's government relations firm, PIOGA has a strong voice in the many ongoing legislative and regulatory issues surrounding our industry. We are proud that PIOGA alone speaks for the entire exploration and production industry here in Pennsylvania. Legislators, regulators and decision makers listen to us for that very reason.



- **Natural Gas Market Development** - Pennsylvania is blessed with abundant natural gas resources, and our challenge now is to develop new markets and expand existing uses for natural gas. Whether electric generation, manufacturing or the transportation sector, PIOGA is working hard to grow burner tips.

- **Information** - Members receive the monthly newsletter *PIOGA Press* that is full of up-to-the minute details about matters important to your business, including government initiatives, safety, industry trends and activity, and much more. Members also receive PIOGA's eWeekly, an electronic newsletter highlighting important industry matters and providing a roundup of news articles from the past week.

- **Education/Professional Development** - PIOGA offers conferences, seminars and other educational events throughout the year. All events feature presentations on cutting-edge topics that affect how you do business here in Pennsylvania.

- **Networking Opportunities** - Another valuable aspect of our organization is the ability to connect with others in our industry to make new business contacts and share information. Our programming offers many such opportunities, whether at conferences or during more informal activities like golf, sporting clays, receptions and more. PIOGA's website includes a members-only area where you can go to locate other members and features a Buyers' Guide listing for all our Allies and Providers members, categorized by their type of business. We also provide a traditional hard-copy membership directory for a full listing of all members and easy access to contact information.

- **Public Education & Outreach** - The Marcellus and Utica shales are transforming our industry in countless ways, regardless of whether your company is involved in the shale. There is a tremendous hunger for information, whether to address concerns or to discuss opportunities. Your support enables us to produce educational materials (fact sheets, presentations), host community meetings, develop materials for the media and the legislature, promote energy education and job awareness for youth, and sponsor key events such as workforce training or safety initiatives

- **Committees** - PIOGA is a member-driven organization. We want to know what issues and initiatives are important to our members, and we want our members to help lead the work of our association. Our most effective tool for accomplishing those things is our committee structure. PIOGA committees focus on issues and undertake projects in these areas: Environmental, Safety, Market Development, Tax, Legislative, Diversity and Membership. Participation in our committees is open to all PIOGA members.

- **Member Discounts** - Your membership can quite literally pay for itself through the discounts we offer to our members attending programs and events. Additionally, although we don't require that advertisers be members of PIOGA, we have a separate member and non-member advertising rates in *PIOGA Press*, giving you another reason to remain invested in PIOGA membership.

An investment in PIOGA is an investment in the future success of our industry here in Pennsylvania. For these reasons and more, we hope you will join PIOGA today as we prove that "Pennsylvania is the Keystone to America's Energy Future."

A handwritten signature in black ink, appearing to read "Dan Weaver".

**Dan Weaver**  
President & Executive Director

**A special word for royalty owners:** Producers and royalty owners have a unique partnership. The royalty owner has extended the right to develop his/her resource to the producer. In turn, the producer shares a portion of its financial rewards in the form of royalties. Anything the association can do to increase wellhead prices or maintain year-round, uncurtailed production obviously benefits both sides of the partnership. Similarly, our work in the legislative and regulatory arenas help producers control costs and extend the economic life of their wells, again benefitting producers and royalty owners alike. We encourage you to become part of PIOGA to support your producer partners and to keep informed of issues affecting our industry.



## MEMBERSHIP APPLICATION

100 Allegheny Drive, Suite 104, Warrendale, PA 15086  
724-933-7306 / E-mail: [Membership@pioga.org](mailto:Membership@pioga.org)

Company Name:		Date:	
Company Contact / Individual / Royalty Owner Name:			
Mailing Address:			
City:		State:	Zip + 4:
E-mail:			
Telephone:		Fax:	
Website:		<input type="checkbox"/> Payment enclosed <input type="checkbox"/> Credit Card info included <input type="checkbox"/> Please send invoice	
<b>Membership type</b> <i>(see next page for description and additional information required):</i> <input type="checkbox"/> Oil & Gas Producer <input type="checkbox"/> Allies & Providers <input type="checkbox"/> Associate <input type="checkbox"/> Royalty Owner <input type="checkbox"/> Student			
Allies and Providers – provide a brief description of the products/services you provide:			

How did you learn about PIOGA?    Advertisement    Website    Social Media    Industry Event    Member Referral, Name: \_\_\_\_\_

This section to be completed by all applicants except Associate, Royalty Owner and Student applicants:

PLEASE ADD ALL COMPANY CONTACTS THAT SHOULD BE INCLUDED IN THE PIOGA DATABASE BELOW.				
ALL COMPANY MEMBERSHIPS GET 20 CONTACTS UNDER THE MEMBERSHIP AND WE SUGGEST ADDING THE FOLLOWING POSITIONS UNDER ADDITIONAL CONTACTS TO THE LISTING. THE MAIN CONTACT IS THE DECISION-MAKER FOR THE COMPANY AND RECEIVES THE YEARLY DUES INVOICE AND THE HARDCOPY OF THE PIOGA PRESS NEWSLETTER.				
MAIN ORGANIZATION CONTACT PERSON	NAME (FIRST, LAST)	MAIN CONTACT TITLE	MAIN CONTACT E-MAIL ADDRESS	MAIN CONTACT PHONE INCLUDING EXTENSION
SUGGESTED ADDITIONAL CONTACTS WITHIN COMPANY	NAME (FIRST, LAST)	ADDITIONAL CONTACT TITLES	E-MAIL ADDRESSES	PHONE NUMBERS INCLUDING EXTENSIONS
OPERATIONS				
EHS				
PROJECT MANAGER				
GOVERNMENT				
PUBLIC RELATIONS				
SALES/MARKETING				
BUSINESS DEV.				
OTHER				



## MEMBERSHIP CATEGORIES AND DUES

Please check the appropriate category and dues level

### A. OIL & GAS PRODUCER

Individuals and business entities engaged in the exploration and production of natural gas and/or crude oil within the Commonwealth of Pennsylvania. Producer Members are entitled to vote.

*Dues based on annual oil and gas gross revenues from well interests owned in Commonwealth of Pennsylvania.*

<u>Annual revenue from PA interests</u>	<u>Annual Dues</u>
<input type="checkbox"/> Over \$20 million	\$18,500
<input type="checkbox"/> \$10 million to \$20 million	\$16,500
<input type="checkbox"/> \$8 million to \$10 million	\$12,500
<input type="checkbox"/> \$5 million to \$8 million	\$10,000
<input type="checkbox"/> \$3 million to \$5 million	\$7,500
<input type="checkbox"/> \$1 million to \$3 million	\$5,500
<input type="checkbox"/> \$500,000 to \$1 million	\$3,000
<input type="checkbox"/> \$250,000 to \$500,000	\$1,500
<input type="checkbox"/> \$0 to \$250,000	\$650

### B. STORAGE

Individuals, and business entities engaged in the storage of natural gas within the Commonwealth of Pennsylvania. Storage Members are entitled to vote.

*Dues based on **all** annual gross revenues generated in the Commonwealth of Pennsylvania Operations.*

<u>Annual revenue from PA interests</u>	<u>Annual Dues</u>
<input type="checkbox"/> Over \$20 million	\$18,500
<input type="checkbox"/> \$10 million to \$20 million	\$16,500
<input type="checkbox"/> \$8 million to \$10 million	\$12,500

### C. ALLIES & PROVIDERS

Individuals, and business entities that offer products and services such as drilling; leasing; marketing of natural gas or crude oil; pipeline construction and operation; well management and service; logging; engineering; consulting; legal or accounting services; and other such support and similar goods or services related to the exploration, production, marketing, transportation, distribution and delivery of Pennsylvania natural gas or crude oil. Allies and Providers Members are entitled to vote.

### C. ALLIES & PROVIDERS (cont.)

*Dues based on **all** annual gross revenues generated in the Commonwealth of Pennsylvania, **not just revenues related to oil and gas.***

<u>Annual revenue from PA operations</u>	<u>Annual Dues</u>
<input type="checkbox"/> Over \$4 million	\$3,500
<input type="checkbox"/> \$2 million to \$4 million	\$2,800
<input type="checkbox"/> \$1million to \$2 million	\$1,400
<input type="checkbox"/> \$0 to \$1million	\$900
<input type="checkbox"/> Sole Proprietor	\$500

### D. ASSOCIATE MEMBER

Schools, colleges, universities, chambers of commerce and not-for-profit entities that support Pennsylvania's natural gas or crude oil industry. Associate Members are not entitled to vote.

Associate Member      **Annual Dues:** \$350

### E. ROYALTY OWNER MEMBER

Individuals, business entities and associations whose sole relationship to oil and natural gas exploration and production is through leasehold or similar property interests. Royalty Members are not entitled to vote.

**Note:** You must provide a copy of a royalty check, payment stub or 1099 form demonstrating you are a royalty owner.

Royalty Owner      **Annual Dues:** \$50

### F. STUDENT MEMBER

Individuals who are enrolled in good standing in an oil and natural gas industry-related field of study in a postsecondary institution. Student Members are not entitled to vote.

**Note:** Students must provide proof of current enrollment in a postsecondary institution and they must meet all the criteria above.

Student      **Annual Dues:** \$50

### Questions about Membership?

Contact PIOGA's Director of Member Services, Debbie Oyler at [debbie@pioga.org](mailto:debbie@pioga.org) or (724) 933-7306 ext. 22

## BUYERS' GUIDE CATEGORIES

**Allies & Providers:** Please **check off** the categories (up to 3 only) that best describe the products or services you provide to the oil and gas industry in Pennsylvania. You may suggest a category if none of the choices below apply. This will be used to properly categorize you in the online Buyers' Guide.

- Aerial**
    - Inspection
    - Surveying
    - Unmanned Aerial Systems/Services
  - Architects / Engineers**
    - Architect / Engineer
    - ASME
    - Engineering Services
    - Facility Design / Construct
    - Geotechnical
    - Surveying
  - Brine**
    - Water/Waste Treatment
  - Construction**
    - Compressor & Machinery Grouting
    - Compressor Buildings
    - Concrete
    - Disposal
    - Electrical & Plumbing
    - Electrical Contractor
    - Environmental Construction
    - Excavating
    - Fence Installation
    - General Contractor / Bridge Contractor
    - Grouting
    - Land, Leasing, R/W & Acquisition
    - Marine Construction
    - Mechanical & Industrial Construction
    - Oilfield Construction / Contractors
    - Pile Driving
    - Pipeline Construction
    - Road Construction / Repair
    - Wastewater Treatment Facility
  - Consulting**
    - Consultants
    - Consulting - General Oil Field
    - Consulting - Reserves and Economics
  - Drilling**
    - Directional Drilling
    - Drilling Contractors
    - Drilling Rigs
    - Drilling Services
    - Drilling Supplies
  - Education / Training**
  - Equipment & Supplies**
    - Above Ground Storage (AST Tanks)
    - Backup Wrenches
    - Chemical Supplies
    - Coatings & Linings
    - Compressor Buildings / Concrete
    - Compressors
    - Concrete
    - Electrical Supply
    - Environmental Products
    - Equipment Rental / Repairs
    - Equipment Supply / Manufacturer
    - Flange Splitters
    - Forklifts
  - Frac Tanks
  - Fuel / Lubricants
  - Generator Sales / Rental / Service
  - Hoist & Crane
  - Hydraulic & Pneumatic Torque Wrench
  - Hydraulic Components & Sealing Dev.
  - Hydraulic Fracturing Equipment Repair
  - Industrial Remote Controls
  - Insulation
  - Limestone Supplier
  - Liners & Mats
  - Machine and Fabrication
  - Material Handling
  - Mobile Wastewater Evaporation System
  - Mobile Wastewater Treatment System
  - Packaging
  - Pipe, Valves & Fittings
  - Polymers / Plastics
  - Pump Jacks
  - Rock Shield
  - Secondary Containment
  - Supply Companies
  - Tank Farm Liners
  - Truck Equipment and Service
  - Vac Machines
  - Vapor Recovery Specialist
  - Well Pad Liners / Service
- Equipment Sales**
  - Air Compressors
  - Generator Sales / Rental / Service
  - Meter Calibration, Sales, Repair & Installation
  - Meter Sales
  - PE Fusion Equipment
  - Pipe, Valve and Fitting Sales
  - Production Equipment Sales and Service
  - Pumps / NGL Pumps
  - Tank Manufacturers and Sales
  - Truck Equipment and Service
  - Vapor Recovery Specialist
  - Water Pumps
- Exploration**
  - Seismic
- Financial Consulting**
  - Business Advisory
  - Public Financing-Grants, Low Interest Loans
  - Risk Advisory
  - Technology Advisory
- Financial Services**
  - Accounting/Audit
  - Banking
  - Economic Development
  - Insurance
  - Investment
  - Payroll Services
  - Retirement Planning
- Revenue Distribution
- Rollovers
- Tax Preparation
- Gas**
    - Gas Analytical
    - Gas Compressors
    - Gas Field Equipment Repair
    - Gas Measurement
    - Gas Processing
    - Gas Transmission / Distribution
    - Meter Calibration, Sales, Repair & Installation
    - Midstream Gathering
    - Natural Gas Analysis
    - Natural Gas Marketing
  - Hotels**
    - Hotels
    - Rig Accommodations
  - IT / Software**
    - Cyber Security
    - Data Processing
    - Service
    - Software Development
    - Software Sales
  - Land**
    - Geological & Geophysical Services
    - GIS / GPS Data Collection
    - Land
    - Professional Hand Tree Planting
  - Legal Services**
    - Acquisitions, Mergers and Dispositions
    - Attorney
    - Corporate Law
    - Due Diligence
    - Environmental Law
    - Labor / Employment Law
    - Litigation
    - Safety and Health Law
    - Title Work and Examination
    - Workers' Comp Law
  - Producers – Exploration, Production & Development**
  - Professional Services**
    - Appraisals
    - Auctioneer
    - Automation/Control Systems
    - Brine Hauling & Disposal
    - Clothing / Uniforms
    - Coal Industry Maintenance
    - Commercial Real Estate
    - Communication
    - Completions
    - Confidential Document Shredding
    - Contract Operating
    - Cultural Resources Services
    - Energy Management Services
    - Environmental Services
    - Fire Protection
    - Foresters
    - Frac Sand & Wastewater
    - Fracturing Systems
    - Geological & Geophysical Services
  - Government Relations
  - Janitorial Services
  - Laboratory Testing / Analytical Services
  - Land Services
  - Materials Testing
  - Mechanical & Piping Fabrication
  - Midstream Pipeline
  - Mobile Evaporation Systems
  - Mobile Medical Testing
  - Mobile Treatment Systems
  - NDT / Inspection
  - Oil & Gas News
  - Oil Water Separator
  - Oilfield Products
  - Oilfield Services
  - Physical Therapy
  - Pipe Welding
  - Pipeline Maintenance
  - Pressure Testing
  - Professional Services
  - Refining
  - Safety and Risk Management
  - Security
  - Service Companies
  - Staffing / Recruitment
  - Tanks & Tank Services
  - Truck washouts
  - Water Management
  - Website Design/Computer Support
  - Well Plugging & Abandonment Services
  - Well Services
- Reclamation Products**
  - Agronomy
  - Erosion & Sediment Control
  - Site Specific Solutions for Vegetation
  - Soil Testing
  - Water Treatment
- Regulatory**
  - Regulatory Compliance Permitting
  - Regulatory Compliance Software
  - Secondary Containment
  - Vapor Recovery Specialist
- Remote Asset Monitoring**
- Safety Supplies**
- Transportation**
  - Crude Oil Buyer and Transporter
  - Diesel Engine Sales, Service, Parts
  - Oilfield Trucking
  - Truck Equipment and Service
  - Truck washout
  - Trucking Services
  - Vehicle Repair, Rental, Sales
  - Water Transfer
  - Wireline and Logging Services
- Suggest a Category**
- 
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## 2024 PIOGA PRESS ADVERTISING

PIOGA Press is the monthly newsletter of the Pennsylvania Independent Oil & Gas Association. The print edition is mailed to the primary contacts of each of PIOGA's nearly 400 member companies. Additionally, more than 900 member contacts are notified each month when the electronic version is available for download on our website at [pioga.org/news-resources/newsletter](http://pioga.org/news-resources/newsletter).



The PIOGA Press provides timely, indepth information about critical legislative, regulatory and legal matters affecting Pennsylvania's upstream and downstream oil and gas industry, along with news about PIOGA's market development and outreach initiatives, industry statistics, member news and PIOGA events. Content for this professionally edited publication is generated almost exclusively by PIOGA staff and member subject-matter experts.

### Other PIOGA Advertising Opportunities:

- **PIOGA eWeekly.** Each Monday, we provide PIOGA members with a roundup of important news about the association and the industry in this electronic newsletter. Banner advertising is managed by MultiView. Contact: 972-402-7023 or [pioga@multiview.com](mailto:pioga@multiview.com). To request a sample copy, email [meghan@pioga.org](mailto:meghan@pioga.org).
- **Website.** Banner advertising on our website, [pioga.org](http://pioga.org), is managed by MultiView. Contact: 972-402-7023 or [pioga@multiview.com](mailto:pioga@multiview.com).
- **Membership Directory.** PIOGA publishes a printed membership directory annually. Members are notified of advertising opportunities as the publication is under development. Advertising is open only to PIOGA members. Contact: Debbie Oyler, 724-933-7306 ext. 22 or [debbie@pioga.org](mailto:debbie@pioga.org).
- **Online Buyers' Guide.** PIOGA Allies and Providers members receive a complimentary listing in the Buyers' Guide, an interactive "one stop shop" for those looking for products and services offered to the oil and gas industry. Listings also are available to nonmembers. The Buyers' Guide is managed by Strategic Value Media. Contact: [piogaadvertise@svmmmedia.com](mailto:piogaadvertise@svmmmedia.com).

Please indicate your **PIOGA PRESS** advertising preferences below and complete the information on the following page.

Ad Size	PIOGA Member Rates	Nonmember Rates
<b>Business card size</b> 3½ inches wide by 2 inches high	<input type="checkbox"/> \$80 per issue _____ month(s) <input type="checkbox"/> \$432 for 6 issues <input type="checkbox"/> \$816 for 12 issues	<input type="checkbox"/> \$100 per issue _____ month(s) <input type="checkbox"/> \$540 for 6 issues <input type="checkbox"/> \$1,020 for 12 issues
<b>Quarter-page</b> 3¾ inches wide by 4¾ inches high -or- 7½ inches wide by 2 inches high	<input type="checkbox"/> \$160 per issue _____ month(s) <input type="checkbox"/> \$864 for 6 issues <input type="checkbox"/> \$1,632 for 12 issues	<input type="checkbox"/> \$200 per issue _____ month(s) <input type="checkbox"/> \$1,080 for 6 issues <input type="checkbox"/> \$2,040 for 12 issues
<b>Half-page</b> 7½ inches wide by 4¾ inches high -or- 3¾ inches wide by 10 inches high	<input type="checkbox"/> \$320 per issue _____ month(s) <input type="checkbox"/> \$1,728 for 6 issues <input type="checkbox"/> \$3,264 for 12 issues	<input type="checkbox"/> \$400 per issue _____ month(s) <input type="checkbox"/> \$2,160 for 6 issues <input type="checkbox"/> \$4,080 for 12 issues
<b>Full-page</b> 7½ inches wide by 10 inches high	<input type="checkbox"/> \$640 per issue _____ month(s) <input type="checkbox"/> \$3,456 for 6 issues <input type="checkbox"/> \$6,528 for 12 issues	<input type="checkbox"/> \$800 per issue _____ month(s) <input type="checkbox"/> \$4,320 for 6 issues <input type="checkbox"/> \$8,160 for 12 issues

**Add 10% for specific position requests** (e.g., inside front cover, rear cover). Please check in advance for availability. Rear cover ads must be half-page horizontal. Indicate position in the "special instructions" line below.

*Rates for other sizes will be quoted on request. Prices are subject to change without notice.*

**Special instructions for your advertising:** \_\_\_\_\_

**Specifications:** All advertising is four-color. Ads must be print ready; we do not provide design services. We strongly encourage you to submit ads in electronic format (pdf, jpg, doc, pub, tif or eps file). Artwork must be at least 300 dpi resolution. Email ads to Meghan Keely, [meghan@pioga.org](mailto:meghan@pioga.org). Make sure the total size of all email attachments is no greater than 8 mb. If the ad is mailed as a hard copy for scanning, do not fold, staple or paper-clip.

**Deadline:** Ads and payment must be received by the business day closest to the 26th of the month to appear in the following month's issue (e.g., May 26 for the June issue). Newsletters are available to readers electronically about the 10th of the month and the print version beginning approximately the 20th.

# PAYMENT FORM FOR MEMBERSHIP DUES AND/OR ADVERTISING

Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_  
First Last

Title \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

Total Amount Due for Membership: \$ \_\_\_\_\_

Total Amount Due for Advertising: \$ \_\_\_\_\_

**Total Amount Due:** \$ \_\_\_\_\_

Payment enclosed    Send an invoice\*    Charge the credit card below

**\*Important note: All advertising must be paid in full before publication.**



Card Number \_\_\_\_\_ Security Code \_\_\_\_\_ Expiration Date \_\_\_\_\_ / \_\_\_\_\_

Mailing Address (if different than company address) \_\_\_\_\_

City/State/Zip \_\_\_\_\_

**Please sign here to authorize us to charge the card:**

▶▶ \_\_\_\_\_

**Note: If submitting the PIOGA Press advertising form separately from the PIOGA membership application, send to:**

Pennsylvania Independent Oil & Gas Association, Oil Region Office, 304 East Bissell Ave., Oil City, PA 16301

**Ads may be emailed to:** Meghan Keely at [meghan@pioqa.org](mailto:meghan@pioqa.org)